

Sell the last deferred annuity

Why?...

Prepare the clients for how they will have:
monthly cash flow immediate annuities & inflation fighting deferred annuities.

Solution # 11: From age 71-72 have the client purchase their last deferred \$10,000 annuity

Sell the last immediate annuity

Why?...

If you live to age 90, your 20 year monthly benefit of \$1,464,
retiring at 70, will have a total payout of:
\$351,360*
vs.
\$262,080*,
if you retire at age 62

* RETURNS WILL VARY DEPENDING ON THE RATE WHEN THE ANNUITY WAS PURCHASED.

Solution # 12: From age 72-73 have the client purchase their 10th and last immediate \$10,000 annuity with life and 10 year certain, monthly or annual payout.

SEE THE PLANNING CHART AGES 60-74

**THE LARGEST GROUP "BABY BOOMERS"
ARE STARTED IN 2006 TO LOOK FOR
SAFE RETIREMENT SAVINGS VEHICLES**

DON'T MISS OUT ON THIS EXPLOSIVE MARKET!

